

25 years of raising hope,
changing lives.



2008 ANNUAL REPORT

Letter from the President:

The past year has been an exciting one for NFT. We celebrated our 25th anniversary, and our organization has truly flourished since our humble beginnings.

NFT was founded in Memphis, TN by three caring and compassionate women after they read about a young girl who needed a liver transplant but could not afford the procedure. These women — Mary Clouse, Liz Hull and Elise Waldheim — worked hard to raise funds for the transplant and related expenses, and their tireless dedication contributed to the patient's successful transplant.

Other transplant candidates soon began contacting the organization for assistance, and it became evident that transplant candidates across the country would benefit from such an organization.

What began as a local endeavor has evolved into an organization benefiting thousands of organ and tissue transplant candidates and recipients. NFT currently works with more than 800 patients, offering guidance and compassion along the difficult road to transplantation. In 2008, we experienced record growth in the number of new patients assisted, increasing our patient load by 65 percent!

This publication provides a glimpse of the many patients who have touched our lives in the past 25 years. We have walked with them through the darkest moments and celebrated when they began their new lives.

As we celebrate our anniversary and prepare for our next 25 years, we thank you for your support. Together, we are raising hope and changing lives.

Sincerely,

A handwritten signature in black ink, appearing to read "J. Hancock", with a large, stylized flourish at the end.

Jackie D. Hancock, Jr.
President and CEO

NFT empowers transplant patients to create futures with hope.



COURTNEY WILLIAMS (right; pictured with friends at the U.S. Transplant Games) is a young lady, but she's one of NFT's oldest patients. Diagnosed with a life-threatening liver disease at only 3 weeks old, Courtney was one of the first patients ever to receive a living donor liver transplant, a milestone in transplantation at the time. Her mother donated a portion of her own liver to save Courtney's life. Before Courtney could receive her transplant, the hospital required her family to raise \$150,000 for the procedure. With NFT's help, they raised the entire sum in just five months. On Aug. 14, 1990, Courtney received her transplant. Today, Courtney is thriving and looks forward to beginning a career in nursing. In July 2008, she participated in the U.S. Transplant Games in Pittsburgh, where she competed in a variety of athletic events with other transplant survivors.

For more than 25 years, National Foundation for Transplants (NFT) has helped transplant candidates and recipients to overcome the financial obstacles associated with transplantation. An IRS-recognized 501(c)(3) nonprofit organization, NFT specializes in the financial challenges and obstacles facing transplant candidates and recipients. NFT empowers patients and their families and offers realistic solutions through financial and fundraising assistance, advocacy and support.

Many transplant candidates and recipients do not have adequate (or any) health coverage or personal savings to pay for their transplant, pre-transplant treatment, follow-up care and medications. Through our effective fundraising and grant programs, NFT offers hope to patients and families as they face overwhelming financial burdens.

PROGRAM SERVICES

To accomplish our mission, NFT provides the following programs and services:

- Organizes and mobilizes local community fundraising campaigns with volunteer training support, fundraising expertise, ideas and resources through the duration of the campaign.
- Provides advocacy and support to patients facing barriers and obstacles that keep the hope of transplantation out of reach.
- Offers emergency grants to meet immediate critical needs.
- Provides financial assistance and payment services to hospitals, doctors, pharmacies and other providers for transplant-related expenses.

2008 YEAR IN REVIEW

In FY 2008, NFT provided nearly *\$2.2 million in assistance to transplant patients*, including more than \$1.6 million in direct patient care.

NFT's Home Away from Home program, a partnership with Roche, provided *free stays to 81 patients*. Since the program's inception, nearly 300 patients have received *more than 500 hotel stays*.

Our partnership with the Astellas USA Foundation enabled NFT to provide *\$146,000 in grant support* to transplant patients.

Many NFT patients need bone marrow transplants. To increase the number of registered donors, NFT has partnered with The Linda Tallen and David Paul Kane Foundation for Cancer Research and Education to assist patients with donor searches and encourage bone marrow donor drives. In 2008, NFT provided nearly *\$6,000 in grants* for such efforts and added 141 people to the national bone marrow registry.

To better serve our patients, we streamlined our fundraising program by assigning fundraising consultants to specific regions of the country. This approach helps us operate more efficiently in terms of service and support to our patients.

We expanded our fundraising and marketing efforts in late 2008 to build a comprehensive development program. These efforts include using advances in technology to communicate with patients while educating others about our services.

NFT has increased our online fundraising activities through e-mail appeal letters, our new blog and various social media sites. We're keeping in touch with patients through their personal Web sites and helping them reach out to others through these tools.



WESLYNN BATES of Memphis, TN, received her much-needed heart transplant in 2000 and began a new life. Before her transplant, Wesleynn spent five years in and out of hospitals and was eventually diagnosed with cardiomyopathy. When doctors said a transplant was her only hope, Wesleynn and her husband, Michael, worried about the financial burdens their family would face. With NFT's help, Wesleynn's family and friends raised more than \$100,000 to help with her expenses. They held numerous fundraisers, including concerts, auctions and casino trips. They sent appeal letters and worked with local radio stations, and Wesleynn's coworkers rallied behind her. A generous gift from an anonymous donor helped them reach their goal shortly after she received the transplant. She continues to receive donations today, and Wesleynn is a frequent visitor to NFT's offices. She counts on NFT to help with her follow-up care and the 17 daily medications she must take to remain healthy.

Statement of Financial Position

For the 14-Month Period* Ended June 30, 2008

ASSETS

Current Assets	
Cash/Cash Equivalents	\$354,330
Investments	\$7,613,756
Accrued Interest Receivable	\$21,401
Prepaid Expenses/Other	\$24,606
Furniture and Expenses, net	\$37,652
Total Current Assets	\$8,051,745

LIABILITES AND NET ASSETS

Current Liabilities	
Accounts Payable	\$30,589
Accrued Expenses	\$15,863
Total Current Liabilites	\$46,452

Net Assets	
Unrestricted	(\$410,417)
Temporarily Restricted	\$8,415,710
Total Net Assets	\$8,005,293

Total Liabilites and Net Assets	\$8,051,745
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NFT is audited by the firm of Dixon Hughes, PLLC, Memphis, Tennessee. A complete copy of their report for the 14-month period ending 6/30/2008 is available on request. A copy of NFT's Form 990 IRS tax return is available on our Web site.

* During 2008, NFT changed its year-end from April 30 to June 30. Accordingly, the financial statements reflect activity for the 14-month period.

Statement of Activities and Changes in Net Assets

For the 14-Month Period* Ended June 30, 2008

SUPPORT AND OTHER REVENUES

	Unrestricted	Temporarily Restricted	Total
Contributions	\$107,866	\$1,584,817	\$1,692,703
Retention Income	\$58,692		\$58,692
Grant Revenue		\$171,029	\$171,029
Fundraising	\$8,393		\$8,393
Investment Income	(\$120,852)		(\$120,852)
	\$54,119	\$1,755,846	\$1,809,965
Net Assets released from restrictions	\$1,734,086	(\$1,734,086)	\$0
Total Support and Other Revenues	\$1,788,205	\$21,760	\$1,809,965

EXPENSES

	Unrestricted	Temporarily Restricted	Total
Program Services	\$2,295,960		\$2,295,960
Management and General	\$382,729		\$382,792
Fundraising and Public Relations	\$252,353		\$252,353
Total Expenses	\$2,931,042	\$0	\$2,931,042

Increase (decrease) in Net Assets	(\$1,142,837)	\$21,760	(\$1,121,077)
Net Assets at Beginning of Year	\$732,420	\$8,393,950	\$9,126,370
Net Assets at End of Year	(\$410,417)	\$8,415,710	\$8,005,293

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SUSAN GRANT of Richmond, VA, recently celebrated her 10th “birthday.” She received a lifesaving bone marrow transplant in 1998 and met her donor for the first time in November 2008. When Susan was diagnosed with chronic myelogenous leukemia, doctors said her only hope was a bone marrow transplant. Unfortunately, prior health complications left her unable to afford proper health insurance. The transplant cost more than \$100,000, and Susan had to raise at least \$25,000 before the hospital would even add her to the waiting list. With NFT’s help, she raised nearly \$140,000 for her transplant and follow-up care. “I could not have had the transplant without NFT’s help,” said Susan. “I never would have known how to raise that much money on my own, and it was encouraging to know the staff was there for questions, advice and help along the way. NFT is a trustworthy organization with a competent, compassionate staff. I thank God for the invaluable work they do.” In November 2008, Susan finally met her donor. Peter Andrews (pictured above) flew from England to celebrate Susan’s 10th anniversary.

Governance and Staff

NFT is governed by an all-volunteer board of directors who receive no compensation for their services:

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